# **CONSULTING SERVICES**

Our Experts Will Solve Your Behavior Change Challenges

## **CHANGE IS HARD**

#### But changing behavior without science is nearly impossible

Knowing how to properly effect change takes deep expertise in timeless principles, leading communications frameworks, and an ever-changing body of knowledge.

#### **OUR FIVE-STEP APPROACH**



Discovery Collaboratively assessing your needs and success criteria



Solutioning Analyzing your needs and developing a customized plan



Implementation Applying an agile approach to behavior change challenges



Evaluation Analyzing data and providing targeted insights to optimize value



Optimization Monitoring and iterating solutions over time to maximize your success

Leveraging over two decades of relentless research and practical hands-on experience, ProChange is recognized as the expert in evaluating and applying scientific truths for our clients to help them achieve their behavior change goals.

Our client-centric consulting services are tailored to each engagement. With our five-step approach, we'll uncover your specific needs, and develop and implement a custom consulting solution that quickly and effectively applies the right mix of scientific principles and best practices to achieve your desired behavior change. We'll evaluate progress along the way, and then make recommendations that optimize the implementation to ensure you achieve the results you need.

## OUR CONSULTING AND DATA ANALYSIS SERVICES ARE HELPFUL IN MANY WAYS

We solve a spectrum of behavior change challenges. Here are just a few:

#### Infuse Behavior-Change Best Practices

Infuse best practices of behavior change into existing solutions

#### Implement Communication Campaigns

Develop and implement multi-channel engagement or behavior change communication campaigns

#### Integrate Behavior Change Theory

Integrate behavior change theory into continuing education or professional development activities

#### Drive Adoption

Drive adoption of program or app usage

#### Increase Organizational Readiness

Increase organizational readiness for successful change initiatives

#### Conduct Rigorous Evaluation

Conduct rigorous evaluation to meet client-specific objectives

## HOW IS PROCHANGE DIFFERENT?

Unlike others who may rely solely on a narrow method, we recognize that behavior change requires a comprehensive, holistic, and flexible approach.

## We apply the right blend of expertise in the leading theories of behavior and behavior change...

• The Transtheoretical Model

Social Cognitive Theory

- Diffusion of Innovation
- Implementation Intentions

## We also leverage the most relevant complementary theories, principles and frameworks...

- Behavioral Economics
- Principles of Persuasion
- Principles of Pre-suasion

- Participatory Design
- Motivational Interviewing
- Emerging key drivers of behavior change

